

Ranger Out-works the Competition in Chile

ROUTE TO:	
Sales Manager	
Parts Manager	
Service Manager	



The Ranger H67, with 185 HP, clings to the mountainside near Concepcion, Chile. The stability of the skidder allows the loggers to work on steeper slopes safely.

Down in Chile it is winter in July, and the weather is cool. Like the US Pacific Northwest, this is ideal timber country, with plenty of moisture arriving from the Pacific Ocean, and mountains rising steeply from the coastal plain. It's no surprise that timber is a main industry here. A large population of Ranger skidders is hard at work pulling the plantation pine up the steep mountains and rugged topography of Chile's coast mountains.

Near Concepcion, Chile's forestry capital, Allied's Senior Vice President Bill Chan and Territory Manager Dan Embry recently spent time talking to loggers and forestry companies, getting a "feel for the local market." Vice President

Juan Carlos and Branch Manager Hernan Cumsille from Ranger dealer CLEMSA provided a guided tour of several forestry concessions in the area. This is definitely cable skidder country and the Ranger Cable Skidder excels in this rugged terrain.

The steep mountains are a real test of a skidder in all areas. To work on such steep slopes, the skidder needs to have the stability to keep all the wheels on the ground and to provide balance.

The Ranger H67C pictured here clings to the slope like a mountain goat, allowing the loggers to operate in the most difficult terrain. Once they've grabbed a hitch of logs, the Allied winch delivers

the pulling power to bring up a load quickly, to help maintain high rates of production. With 185HP, the H67C has all the muscle needed to climb the hills and to power the winch.

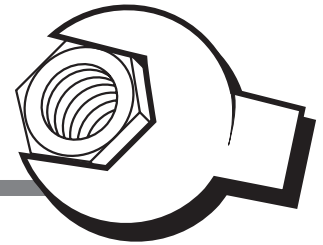
"Forestal Sur" is a logging company contracted to a major forestry company in this area and is owned and operated by brothers Sergio and Luiz Gomez. Sergio is a long-time fan of Ranger skidders, having taken delivery of his first Ranger skidder, a 664B, in 1981. According to the Gomez brothers, the Ranger skidders are way ahead of the competition. "We've tried out many types of skidders—the others do not come close to delivering the stability, the power, or the agility of the Ranger. Optimal power to weight ratio and machine balance are both critical for safety and production. Also, the speed and reliability of the Allied winch are second to none."

No matter where you look, the rugged Ranger skidder is a top performer under the most difficult conditions imaginable.



Brothers Sergio and Luiz Gomez of Forestal Sur have used Ranger skidders since 1981 and know first-hand what a solid performer it is.

SERVICE NEWS



E-Commerce Website Speeds Filing

With every skidder shipped, Allied includes a Ranger Delivery Report form. Of course, we expect the dealers to fill them out and return them. But we understand that they can easily go astray.

Warranty forms are the same way. Just when you need one, it seems not to be around.

To help you gain easier access to these forms and speed up the filing, Allied now has the forms available through the e-commerce website. Just point your browser to ec.alliedsystems.com, log in, then go to the Publications Locator. Under the Ranger section, you'll find the

entry "Ranger Warranty Forms." Click there to bring up the list.

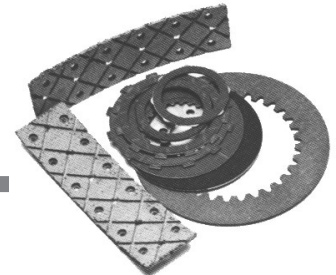
In addition to the forms, you'll also find the Ranger Warranty Certificate, Warranty Computation Rates, and the Parts and Service Policy Manual.

If you aren't a registered user for e-commerce, you can request a user number and password. Just go to the e-commerce website and click on "Apply on-line."

The screenshot shows a Microsoft Internet Explorer browser window displaying the "Publications Locator Page" for Ranger. The page title is "RANGER Warranty Forms" and it is "Page 1 of 1". A table lists various publications with columns for Publication, Description, Revision Date, and File Size (KB).

Publication	Description	Revision Date	File Size (KB)
79-13	Ranger Skidder Warranty Certificate	9/30/1998	64.28kb
80-040B	Delivery Report - Allied Wagner & Ranger	8/31/2003	50.12kb
80-226C	Allied Systems Fillable PDF Warranty Claim Form	2/28/2003	280.39kb
80-226Cfax	Allied Systems Faxable Warranty Claim Form	2/28/2003	65.19kb
81-507	Ranger Warranty Computation Rates	12/31/2001	49.66kb
81-96	Parts & Service Policy Manual for Allied Systems	1/14/2003	359.41kb

PARTS NEWS



H67 Parts Manual Available On-Line



Have you ever found yourself searching for the H67 parts manual, and just could not locate it? Thanks to the magic of Internet, your H67 parts manual is just a few clicks away.

To access the parts manual, go to the Allied Systems e-commerce web site, ec.alliedsystems.com. Click on "Publications Locator," then "Ranger," then "Ranger Parts Manuals." You'll see the H67 Parts Manual listed there. Just click on the part number, R14827, and it will come up as an Adobe PDF file. You can then print any page you like.

This area of the web site is available only to our dealers who have an e-commerce account and password. To establish an e-commerce account, go to

ec.alliedsystems.com and click on "Apply on-line now." Simply fill out the brief application form and click "Submit." Allied will respond quickly with your account number and password.



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